

RESUME

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SUMMARY OF QUALIFICATIONS

Over 25 years of experience in diverse R&D, product management/marketing, and Venture Capital business. Experienced and accountable leader for international businesses with wide technology competence requirements. Successful track record of both early and late stage VC investments as partner in global VC funds.

PROFESSIONAL EXPERIENCE – most recent positions

Head of Aalto University Center for Entrepreneurship (ACE), September 2012 - present

- Managing the Aalto University technology commercialization activities, and catalyzing the entrepreneurship & innovation related initiatives within & around Aalto ecosystem.

Managing Partner, Founder, XN-Ventures, May 2009 - present

- Boutique startup business development & fund raising consultancy

Partner, Founder, Nokia Growth Partners (NGP), Dec 2004 – Jun 2009

- Leading technology advisor, and responsible for most technology due diligences
- Extensive, hands on business development work with the boards & management of the portfolio companies.
 - In depth understanding of several technology area business/value chains and technologies themselves. See list of portfolio companies to get an understanding of the areas I can work with.
 - Well networked and connected with key players relevant in these areas.
- Successful exits out of the Fund: Sasken (IPO), Bitboys (Acq./ATI), Coding Technologies (Acq./Dolby), Global Locate (acq./Broadcom), Inside Contactless (IPO), Morpho (IPO), Summit Microelectronics (Acq./Qualcomm).

Venture Consultant, Nokia Venture Partners (NVP), Mar 2002 – Dec 2004

- Responsible for Nokia interface during the due diligence and also for portfolio company business development.
 - Hands on business development work done with all the companies mentioned in the CV.
- Extensive personal technology due diligence participation, and also locating the technology experts in Nokia organization to support the investment activity
- Successful exits out of the Fund: WiderThan (Acq./RealNetworks), Bitfone (Acq./HP), Sensetech (Acq./Mosen)

Senior Technology Manager, Nokia Mobile Phones, Jun 2001 - Mar 2002

- Nokia wide handset technology roadmap facilitation responsibility combined with patent board participation.

Vice President, Nokia Wireless Business Communications, Boston, Apr 1999 - Jun 2001

- Business responsibility of a product line with three sites (Boston, Oulu & Tampere) with approx. 150 people.
- Business owner of the acquisition of Telekol Inc. in the U.S.

OTHER POSITIONS

- **Head of Product Development**, Nokia Telecommunications, January 1997 – April 1999
- **Project Manager & Section Manager**, Nokia Telecommunications, June 1995 – January 1997
- **Manager, Automation and Information Systems**, Nekomat Oy, August 1994 – June 1995
- **Manager, Consultancy and Project Management**, Opti Inter-Consult Oy, August 1993 – August 1994
- **Product Marketing Manager**, Intergraph Inc, Hoofddorp, The Netherlands, June 1991 – July 1993

In addition I have 8+ years career before these positions in ABB, Softplan, and VTKK (former State Computer Center in Finland). Details can be found from my CV.

EDUCATION

M.Sc., Software Engineering & Computer Science, 1987, Tampere University of Technology, Finland
Board of Directors training and exam by Finnish Chamber of Commerce (HHJ CXLV)